

City of South Daytona

Office of the City Manager
Post Office Box 4960 • South Daytona, Florida 32121 • 904/788-5000 • FAX 904/788-2382



December 2, 1993

Steve Davis, Vice President
FUEL - TEK
126 S. 5th Street
Leesburg, FL 34748

Dear Steve:

The City of South Daytona has recently completed an evaluation of the referenced product. This was accomplished by comparing fuel mileage records of a select number of gas and diesel vehicles from various departments of the City.

The overall average was 8.2 miles per gallon (MPG) before we started treating our fuel supply with FEROX. An evaluation of the before and after records of these same vehicles shows an overall average increase in MPG of 0.86. This represents an increase of 10.53% in fuel efficiency. In addition, life of spark plugs has increased dramatically in comparison with the spark plug changes necessary prior to using your product.

The greatest financial benefit to the City since the use of FEROX, has been our ability to lower the octane grade needed to run our gasoline vehicles. This alone is saving us four cents per gallon. The fact that we could do this and at the same time reduce operator complaints is remarkable. Dissatisfaction from the Police Department alone regarding patrol car performance has reduced by 30% in six months. The 10.53% reduction in fuel consumption, combined with our ability to lower octane purchases for the gasoline vehicles represents a substantial savings over the course of a year.

The use of FEROX has proven a savings to the City through fuel consumption, octane reduction and reduced maintenance. After evaluating your product, the City of South Daytona is satisfied with it's performance and committed to it's continued use.

Sincerely,

A handwritten signature in cursive script, appearing to read "Joe", is written over a horizontal line.

Joseph W. Yarbrough
City Manager